

Specialty Products Import and Distribution

Problem

A company specializing in the manufacture, import, and distribution of specialty products had rapidly outgrown their shrink wrapped accounting package. The rigid functionality of the OTC application and the lack of processing speed had created a bottleneck that limited company growth.

Solution

- The existing OTC application was replaced with UA Accounting Software (SM, GL, AR, AP, PO, and MM) and was incorporated with their existing hardware. An AdvanTec support contract allowed them to not only have technical expertise, but also allowed them to learn the new system at their own pace. The company used UA for several months then purchased additional features as the company continued to grow.

Benefits

- True multi-user functionality expanded user base from 4 users to 7.
- Integrated:
 - Shipping and Receiving
 - Inventory management
 - Order Entry and Billing
- Because UA comes with source code included, as the company continues to experience “growing pains,” their new accounting system will have the flexibility needed to adjust to changing requirements.