

# Furniture Distribution International Import

## Problem

A furniture distributor with 21 international manufacturing vendors needed a business system that would enable the tracking of purchase orders to factory commitments in addition to standard GL/AR/AP/Inventory functions.

Most all of their orders were initially drop ship purchase orders. Inventory had to be maintained in virtual warehouses representing the 21 factories. Sales commissions were paid to the sales agent, the factory and the designer. Industry Specific Taxes needed to be tracked and reported.

## Solution

AdvanTec designed and implemented a totally integrated business solution comprised of:

- UA Corporate Accounting – 15 users
  - AdvanTec Distribution – Feature Pak
  - AdvanTec Purchase Commitment – Feature Pak
  - AdvanTec Sales Management -- Feature Pak
- MS- Small Business Server – Network Server
- Data migration—consolidating the data from the previous shrink wrapped package

## Benefits

- Reduced paperwork helped to enable business expansion
- UA – multi-company capabilities enabled setting up 5 other related lines of business within first 2 years
- Customer doubled their business
- Enhanced reporting capabilities
- Streamlined operations
- Subsequent added features include Bar Coding
- VPN remote connection with their new warehouse operation.