



Enhancements to UA Order Entry, Materials (pricing and costing) and Purchase Orders along with new Management and Distribution features.

Order#	Customer	Ship To	Total	Date	CP0#	Billed	Cleared	Note
10050	STD AIS FARM	14097 TURLEY CREEK LN BRD	\$603.00	11/23/2005	0			
10049	BO SMOKEY VALLEY FARM	14461 WALK BRIDGE LN FULKS	\$188.58	11/23/2005	0			
10048	STD B & B POULTRY	1440 COMER TOWN RD SHENA	\$253.00	11/22/2005	0			
10047	STD ALAN KOOGLER	9108 COMMUNITY CENTER RD	\$0.00	11/22/2005	0			
10045	STD ALAN KOOGLER	9108 COMMUNITY CENTER RD	\$84.90	11/21/2005	0			
10044	STD ALLEN ZIMMERMAN	3977 DRY HOLLOW RD DAYTON	\$320.00	11/21/2005	0			
10043	STD AIS FARM	14097 TURLEY CREEK LN BRD	\$39.80	11/21/2005	0			
10042	STD A & F FARM	3844 GREENMOUNT RD HARPR	\$144.00	11/19/2005	0			
10041	STD A & F FARM	3844 GREENMOUNT RD HARPR	\$144.00	11/19/2005	0			
10040	STD A & F FARM	3843 GREENMOUNT RD HARPR	\$420.00	11/19/2005	0			
10039	STD A & F FARM	1234 Harrisburg va 22802	\$1,476.00	11/19/2005	0			
10038	STD A & F FARM	3844 GREENMOUNT RD HARPR	\$144.00	11/19/2005	0			

Order for FOX RUN FARM

Enter order for: FOX RUN FARM

Customer: FOX RUN FARM

Ship To: FOX RUN FARM

Ship: Carrier

FOB: Shipping Point

Type: Standard

Batch: 655

Order Date: 11/24/2005

Play Method: Accounts Receivable

Ordered By:

Default Req Dt: 11/24/2005

Author: ad

Line #	Part #	Qty	Pack	UOM	Price Each	Disc %	Description (DblClick to Add Line Item Note)	Sales GL	Request Date	Split Amount
1	AVS20-AN-4013C	1.00	EA	Units	\$12.00	0%	BALL SCREW, 4 MIN TUNNEL INLET UNIT	4005-01-01	11/24/2005	\$12.00
2	3MAS-120-10	1.00	EA	Units	\$12.00	0%	PREFILTER FOR AIRSTREAM(10-PACK)	4005-01-01	11/24/2005	\$12.00
3	3MS20-03-73	12.00	EA	Units	\$34.00	0%	BATTERY CHARGER FOR AIRSTREAM	4005-01-01	11/24/2005	\$408.00
4	3MS27-01-15R10	1.00	EA	Units	\$23.65	0%	FACESEAL FOR AIRSTREAM HELMET (10 PACK)	4005-01-01	11/24/2005	\$23.65
5	3MS2916	1.00	EA	Units	\$0.00	0%				\$0.00
6	3MS500	1.00	EA	Units	\$0.00	0%				\$0.00
7	3MS611	1.00	EA	Units	\$0.00	0%				\$0.00
8	3MS211	1.00	EA	Units	\$0.00	0%				\$0.00
9	3MAS-120-10	1.00	EA	Units	\$0.00	0%				\$0.00

Debit GL: 1050 00.00 Salesman: Sub-Total: \$495.65

Freight GL: 5430 01 01 Term: N15TH Tax: \$24.48

Return: Off Tech: Freight: \$0.00

Job: Material: \$495.65 Total: \$480.13

Task: Labor: \$0.00 Weight: Import Kit

Select a Customer

How do you want to find the customer?

By Cust. # By Name By Phone # By Contract By Ship Addr

The Contact name is like:

Cust#	CustomerName	Name	Phone#
APP000	A & F FARM	Frank Farquhar	5406331496
APP000	A & F FARM	Tim	5406331496
ALP000	ALPHA OMEGA FARM	Tim	5404772884
FOX000	FOX RUN FARM	Ray Showalter	5402928954
GRS000	G & M SALES OF VIRGINIA, INC.	FENNY REARDON	5404333155
GEO000	GEORGE'S FOODS, LLC		5404347394
PIL000	PILGRIM'S PRIDE CHICKEN LIVE		5408980609

Import Kit(s)

Single Kits Master Kits

Kit #	Name	Description
BLAH	BLAH	TESTING
CNTYBR40	CNTYBR40	TUNNEL CONV TY'S
CTBRDP	CTBRDP	CT BROODER PAN
CTBRDPZ	CTBRDPZ	CT BROODER PAN
CTBRDRI	CTBRDRI	CT BROODER RAD
CTBRDRZ	CTBRDRZ	CT BROODER RAD
CTBRDRZD	CTBRDRZD	CT BROODER RAD

Apply customer discount to each item Number Like: b

Apply default taxes to each item Qty: 1

Clear existing order items first

Sales History: 3MS20-03-73

Order#	Customer	CP0#	QTY	BD	Unit Price	Date
10038	AGSULPO	0	12	12	\$0.00	12/12/2005
10038	APP000	0	12	12	\$12.00	11/19/2005
10037	APP000	0	12	12	\$12.00	11/19/2005
10034	AGRVENO	0	12	12	\$12.00	11/19/2005
10031	KOOGALO	0	1	1	\$12.00	11/19/2005
10030	AGRVENO	0	1	1	\$12.00	11/19/2005
10021	AGWATED	0	23	23	\$12.00	11/14/2005
10021	AGWATED	0	12	12	\$12.00	11/14/2005
10021	AGWATED	0	12	12	\$0.00	11/14/2005
10019	KOOGALO	0	4	4	\$12.00	11/13/2005
10019	KOOGALO	0	1	1	\$12.00	11/13/2005

Ease of Use

- Quick Pick select lists: provide print, edit, status and filters
 - Orders
 - Quotes
 - Pick Tickets
- Enhanced Order Entry
 - Quick Add
 - Customer, Set /edit default Taxes, Alternate Ship To addresses, Contacts, Notes, New Materials
 - Drop Down lists
 - Material, Customer, Bill To, Ship To, Contact, Vendor
 - Issue PO by product, vendor, drop ship
 - Price by customer, LOB, price group
 - Automatically classify revenue account
 - Subtotal by materials and labor
 - Calculated order weight
 - Line numbering
- Enhanced Pickers
 - Customer, item, kits
- Order Types
 - Back Order
 - Blanket
 - Credit Hold
 - Invoice & Order
 - Job Change Order
 - Job Master
 - Jobs Back Order
 - Jobs Order
 - POS (Order, Invoice & Payment)
 - Recurring
 - Standard
- Customer Part Numbers
- Prior Sales Info
- Net availability
- Direct fulfillment from POS orders

Net On Hand

Un-Posted WO: No BOM has been defined for this material.

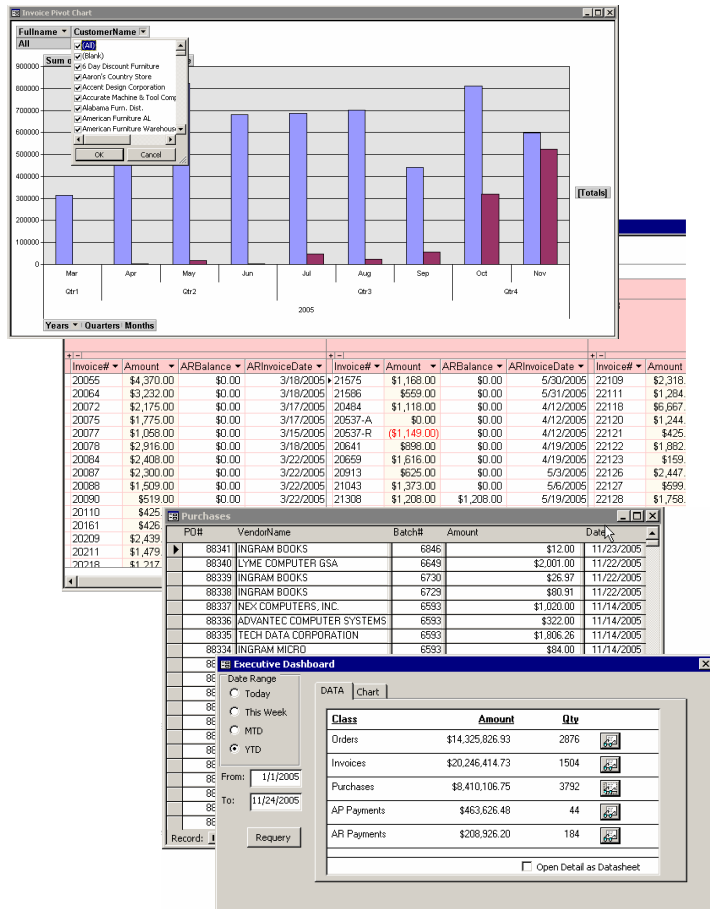
PN: 3MS2003

Demands: Finished Goods

Reserved: Raw Material

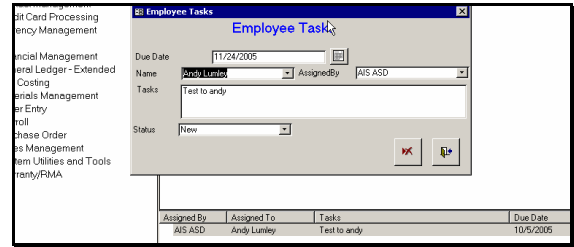
Re-Supply:

Data	Number	Order date	Due Date	QTY	Net
PN30036	95815	SO	2/2/2005	2/2/2005	(2.00)
PN30036	95813	SO	2/2/2005	2/2/2005	(4.00)
PN30036	95812	SO	2/2/2005	2/2/2005	(2.00)
PN30036	ATP	OH	1/24/2005 10:58:14 AM	1/24/2005 10:58:14 AM	0.00
					0.00



Management Tools

- ➔ Sales Analysis by Customer, salesperson, date -- charts and data
- ➔ Executive Dashboard shows real time results with drill down to document summary records
- ➔ Task Tracker



- ➔ Price Maintenance Tools
- ➔ InterOp – in use locks
- ➔ Credit Hold – based on aged AR and Credit limits
- ➔ Automatic Departmental Classification
 - o Revenues and Cogs
- ➔ Fuel Surcharge
- ➔ Job Cost Enhancements

Distribution

- ➔ Distribution Reports/ Extracts:
 - o Cross Dock – who's waiting for goods received
 - o Shipping & Receiving Logs
 - o Materials by Month with demand
 - o Shipping and Receiving Performance
 - o Bill of Lading
 - o Purchases Journal
- ➔ Net Availability by product
- ➔ Order/item Status Inquiry
- ➔ Purchase Requirements
 - o Non stock items that must be bought
- ➔ Purchase Requisition
 - o Internal intra site transfers/ requirements
- ➔ Assemblies/Intangibles
- ➔ Pak/UOM
- ➔ Ship To Sales Tax
- ➔ Multiple Bill To
- ➔ Mfg Rep
- ➔ Price Groups
- ➔ Blind Ship
- ➔ Item Sales Taxes (\$ / item)
- ➔ 5 line addressing

Cross Dock Report - by Material

Note: Backordered does not include Administrative Holds or Credit Holds.

Material #	Materials On Hand	MaterialDescription	Order#	Backordered	Amount Needed
4332-008UR GUNDDY	2	4332 Ottoman Savage Burgundy	15555	1	

Materials by Month - excluding Direct Ship

Material #	cm-11	cm-10	cm-9	cm-8	cm-7	cm-6	cm-5	cm-4	cm-3	cm-2	cm-1	om	PI	OTW	WHSE	GNFO					
4332-008UR GUNDDY	0	0	0	0	0	0	0	0	5	2	1	0	0	0	1	0	0	0	0	1	8

Category: Jensen 9484 Sofa

Enter PN: 9484-032902

Demands: Reserved, Re-Supply

Data	Number	SO	Order date	Due Date	QTY	Net
9484-032902	15307	SO	11/1/2005	11/1/2005	(-1.00)	(-1.00)
9484-032902	15357	SO	11/3/2005	11/3/2005	(-1.00)	(-2.00)
9484-032902	On Hand	OH	11/24/2005	11/24/2005	0.00	(-2.00)
9484-032902	10785	PD	11/10/2005	1/2/2006	1.00	(-1.00)
9484-032902	10772	PD	11/10/2005	1/2/2006	1.00	0.00
					0.00	0.00

Order# 10025

Qty	MaterialNumber	Description	Shipped	BD	UnitPrice	RequestDate
0	2	CT3-11374 SHEET, TOP/MID 20 GAUGE FOI	0	2	\$0.00	11/18/2005
0	1	CT3-14055 HOPPER PARTS KIT, 6' 60 DEG	0	1	\$0.00	11/18/2005
0	1	CT3-16111 HOPPER BRACE, BUNDLE OF 4	0	1	\$0.00	11/18/2005
0	6	CT3-16607 HOPPER PANEL, 6' 60 DEG 16"	0	6	\$0.00	11/18/2005
0	1	CT3-16689 PARTS KIT FOR 601 FEED TANK	0	1	\$0.00	11/18/2005
0	1	CT3-19052 COLLAR KIT 60 DEG 16"	0	1	\$0.00	11/18/2005
0	1	CT3-19052 COLLAR KIT 60 DEG 16"	0	1	\$0.00	11/18/2005
0	4	CT3-33181 LEG, 14 GAUGE 6' FEED TANK	0	4	\$0.00	11/18/2005
0	1	CT3-37180 LID, SPRING LOCK WITH COLLA	0	1	\$0.00	11/18/2005