



Market Quote is a replacement module for UA Corporate Accounting to provide market driven price quote capabilities, enabling you to maximize commodity sales revenues.

The "Enter A New Quote" form with the Market Quote enhancements

- Easily accessed from UA's "Enter A New Quote"
- Quotes imported into OE Orders automatically recalculate promised delivery dates.
- The range of successful sales prices; and, for that matter, the unsuccessful ones as well, can be seen at a glance
- Adds the archival/retention of quotes to the UA system

Prior quotes pop-up form displays the range of successful and unsuccessful sales prices

Market Quote

- **Material Number:** The product identification
- **Post:** populates the price from the selected item to the quote
- **PO Cost:** A read-only textbox that displays cost of the item.
- **HIT:** A filter used to display only quoted items that sold

- **MISSED:** A filter used to display only sales items that didn't go through
- **CURRENT:** A filter used to display only sales records pertaining to the currently selected customer
- **ALL:** A button used to display sales of the product regardless of the customer involved.

- Edit Quote is replaced with Quote Selector, an easier to use selection form that lets you quickly scan all quotes to make an editing selection.
- Double clicking opens the selected quote in the Market Quote edit screen.

Quote#	Cust#	CustomerCode	Cust Ref#	Contact	Ship To	Total
14502	MONSUP			LINDA		\$264.00
14503	W&O	W&O-NORF		CINDY HILL	5888 CURLEW DRIVE NORFOLK	\$2,971.00
14504	TECNIC			TED ANSELL		\$2,242.00
14508	MISCOM			DON		\$237.60
14510	COLIND			MIKE TORRES		\$6,241.63
14512	ANTCOR			KAREN		\$719.90
14513	EMPMAC	EMPMAC-SH		KELLY SAWYER	3550 VIRGINIA BEACH BLVD. NC	\$3,168.00
14514	NORNAV	NORNAV-SH		DEBORA ROSEB		\$6,300.00
14518	RAYSUP			JOSH		\$2,464.00
14521	RAYTHE	RAYTHE-SH		SUZIE BINDER	2555 ELLSMERE AVENUE NORF	\$234.00
14522	DOLLTD	DOLLTD-SH		FRANK	863 W. 44TH STREET NORFOLK	\$1,156.00
14523	NEWCUS			DOMINIQUE		\$166.65
14524	ADVCOR			BILL PAFFRATH		\$2,182.82
14526	MONSUP			LINDA EGGER		\$65.00
14528	MILCOM			MICHELLE		\$390.00
14529	NEWNEW			SCOTT CALLAHA		\$395.00
14531	METMAC	METMAC-SH		CINDY SIMMOND	IMPERIAL DOCKS FOOT OF LIGO	\$1,140.00

Quote Selector displays

- Quote Number
- Customer Details
- Contact
- Shipping Address
- Total
- Date
- Sales Person

Quote Selector Form

Market Quote is available in Edit Quotes by clicking the Market Quote Button

Additional Features include:

- Closing the quote into a sales order automatically updates Hits and Misses
- Quotes do not impact existing inventory or supply schedules because they are stored separately from the sales order files until they are imported as an order.
- Quote historical retention period set in set-up
- Automatic archival on OE Period Closing + retention period
- Preview Quote (hard copy) on Save option

Edit Quote

Enter Quote For: RFQ:

Ship to: BUILDING 276
NORFOLK NAVAL SHIPYARD
PORTSMOUTH V 23709-

Ship: OT Quote Date: 7/5/2001

Terms: Contact: DEBORA ROSEBORC

Type: Request Date: 6/7/2002

FOB: Shipping Point

Line#	Qty	Part #	Price Each	Total	Description	Taxes	Delete	Sales G/L	Location
1	300.00	87002600	\$21.00	\$6,300.00	Customer Part # 4 SLEEVE CL200 70/30 (P13 WELD JOINT)	Tax	Del	4 Weeks	100
0	0.00		\$0.00	\$0.00		Tax	Del	4 Weeks	100

SalesRep:

Ref #: Expires: 7/7/2002

Sub-Total	\$6,300.00
Taxes	\$0.00
Total	\$6,300.00

Edit Market Quote